High-performance and easily managed remote Wi-Fi for all the hotels in the chain

Sina Hotels

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SUMMARY

Client	Sina Hotels Spa
Sector	Hospitality industry
Country	Italy
Challenge	Integrated remote Wi-Fi management for all hotels
Solution	Nuclias Connect with DNH-100 hardware controller to manage a total of 268 Access Points and 30 Managed PoE Switches
Result	Integrated, high-performance Wi-Fi network

Sina Hotels were created under the scope of Bocca family project, when Count Ernesto Bocca founded the company in 1958 with a vision of creating a group of luxury hotels in Italy. The group is a dream come true and is currently steadily growing, thanks to the ever-expanding vision of Bernabò Bocca, the current Chairman of Sina Hotels, who has continued to provide a long tradition of luxury hotels in Italy, extending over more than 60 years.

Challenge

The Sina Hotels chain needed to upgrade its network infrastructure in order to update the Wi-Fi service it provided to customers, while migrating to a new open source system that improved customised content for a better customer experience.

Solution

D-Link and Sesto Fiorentino's **Upload S.n.c.** system integrator* have been working together to progressively replace out-of-date third-party networking hardware on the network with D-Link Access Points and Managed PoE Switch, and have moved to a new captive portal set up for Sina group needs, with custom logins and landing page.

Result

All hotels in the Sina chain can now provide their customers with Wi-Fi that is more reliable, with enhanced performance and better network coverage, a custom captive portal and an e-mail collection system for business purposes. Implementing simple remote management via Nuclias Connect also allows the group's IT team to easily manage all the devices in the infrastructure of different hotels from a single interface, and to control the performance of the various networks at all times. The upgrading of the connectivity service has resulted in an increase in positive customer reviews for all hotels in the group.

Paolo Procelli, Upload's IT Manager said "We chose D-Link solutions because of its excellent value for money, as well as its extensive availability and the excellent technical and commercial support provided by the D-Link team in Italy, with whom we are continuing a successful multi-year partnership, which has enabled us, even at this time, to improve customer satisfaction."

Davide Cutuli, IT Manager at Sina Hotels says, "We are pleased with the choice we have made. When working closely with the Upload and D-Link teams, we had an opportunity to receive immediate support and easy access to consultation when needed, and to implement a cutting-edge solution that is now based on Wi-Fi 6 solutions, thus ensuring the satisfaction of our chain hotel customers."

Products

- 10x DNH-100
- 30x DGS-1210-28P
- 286x DAP-2680, DAP-2682, DAP-X2850
- Management via Nuclias Connect

Nuclias Connect

DNH-100

DGS-1210-28P

DAP-2680

DAP-2682

DAP-X2850

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